



Ingegneria Marittima

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PRESS RELEASE

THE ITALIAN BOAT INDUSTRY LOOKS FORWARD AND INVESTS IN THE DEVELOPMENT OF SAFE AND COMFORTABLE LANDINGS

A flourishing of initiatives along the coasts of the peninsula which, after a long period of inactivity, promise to renew and increase the offer of berths for boats of all sizes and give hope for the recovery of nautical tourism in Italy

Milan, 10th March 2021. Ingemar faces 2021 with a large portfolio of orders for floating installations in the Italian yachting industry and a decisive change in the Group's logistical and corporate assets.

Following the recent enlargements of the Casale sul Sile production area, the Group decided to transfer to Veneto all the administration and finance activities that until now had been located in the capital of Lombardy. Therefore, starting from January, all company operations have been concentrated in the new spaces in Casale sul Sile, while in Milan, where Ingemar was founded over 40 years ago, some top managerial functions and the company's registered office have been maintained.

As part of this reorganization and renewal process, some of the companies of the Group were transformed to meet the new challenges of the markets. The activities of the "sister company" Ingemar T&S (Trading & Services) were merged into the direct management of the parent company Ingemar Srl and a new company was established, called INGE R.E. (Real Estate), for the management of the Group's properties and real estate activities.

With the expected recovery approaching and given the latest positive trends in leasing activities for boats, many are focusing on a renewed growth of yachting industry. New hotspots appear, large and small, ready to enrich the offer of landings in Italy, the whole length of the peninsula.

The stoppages induced by the pandemic caused enormous problems for the nautical sector but in some cases the almost total absence of maritime traffic favored the restructuring of outdated facilities and / or the planning of new centers for yachts mooring, in the confident belief that the recovery will reward those who invested in time and improved their offer.

There are many new floating installations that are taking shape in different regions, with an important contribution of Ingemar: a flourishing of initiatives that bodes well for a prompt and lasting recovery.

Sardinia In the wake of the successful test of the Ingemar mobile shipyard in Olbia, which resulted in the creation of the new Marina di *Cala Balbiano* in La Maddalena, the works continue to create protection for the *Marina dei Sardi* moorings in the Gulf of Cugana.

Two massive floating breakwater piers totaling 280m long are the result of connecting 14 unsinkable modules in reinforced concrete measuring 20x6x2.40 m each, with the use of the semi-flexible joints. The modules are filled with expanded polystyrene core and weigh 130 tons each. They are manufactured in Olbia and towed to their destination.

Other floating piers were installed in *Punta Nuraghe*, as well as in *Porticciolo*. In *Cala Gavetta* new frames for a fixed platform and several floating piers were added.

Other initiatives in Sardinia include new floating elements in *Porto Pozzo*, in *Alghero* for the Porto di Alghero Consortium and in the small port of *Buggerru* where the Municipal Administration ordered a replacement of the existing floating piers.

Sicily Two new floating installations have just been delivered for sports associations and nautical operators in *San Leone* in the province of Agrigento and in *Scoglitti*, Ragusa.



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Veneto In Venice, the new moorings at the Arsenale were completed for the boats of the naval center of the *Carabinieri*, commissioned by the Ministry of Infrastructures and Transport, while on the Isola Nuova del Tronchetto the docks for the boats of the *Municipal Police* boats are now operational, on orders from Venice Municipality.

In *S. Maria del Mare*, Pellestrina, a new floating landing was built as part of a program to ensure public access to the islands of the lagoon, while in *Forte Marghera*, a historic Napoleonic settlement undergoing restructuring by the local administration, a new floating bridge was completed. Again, the bridge makes accessible to the public the structures and spaces that often host important artistic and cultural initiatives.

Finally, in *Porto Tolle* on the Po delta, a new 16x4.40 m platform is being installed, complete with an access gangway. The platform will serve as a landing of tourist boats of the Veneto Regional Park Authority of the Po Delta.

Liguria In *La Spezia*, construction works have been completed on the floating port of Molo Pagliari: a new floating pier parallel to the quay with three floating jetties and a slipway for yachts launching and hauling completed the equipment of the new marina. The new tourist port, protected by 600m of floating breakwaters and furnished with 1,700m of pontoons, is now being tested and will soon be able to offer 900 fully equipped and serviced berths, intended for the residents with boats varying in length between 8 and 15 m.

Toscany The works to refurbish the floating docks of "La Madonnina" in *Viareggio*, apart from construction of a new fixed pier parallel to the quay and the total renovation of the floating piers, include also the 'refurbishment' of all the submerged structures. The anchoring system for pontoons consisting of chains and mooring blocks will be replaced by a series of poles drilled into the seabed and by sliding devices attached to the pontoons to ensure their vertical movement while retaining the perfect layout of the piers. The new system will markedly reduce the stresses on the pontoon joints.

France Portovecchio In 2020 Ingemar also successfully passed a new and unusual challenge for an innovative solution: that of designing and prefabricating in the factory all the elements necessary for the construction of a fixed but removable bridge to be used only for "seasonal" uses. This ingenious project was strongly desired by *PortoVecchio Marine*, which also provided an important contribution of ideas and their experience to help define the design. The presence of shallow waters and sandy seabed, the need for berths for luxurious yachts up to 20m long, the impossibility of adopting traditional solutions and, above all, the necessity to easily remove the structure in winter months, were all the essential conditions for the study and implementation of the project. All of them have been fully satisfied by the new PortoVecchio Marine jetty and Ingemar's efforts were repaid by enthusiasm of the investor and users.

Lorenzo Isalberti, founder and president of the Group, emphasized the positive restart of activities for the Italian yachting sector which, despite the stringent limits imposed by the pandemic, was able to 'roll up its sleeves' and work hard to improve its offer and adapt it to the highest international standards - *We will do our best to make a concrete contribution to what we hope will be a new phase of development in our country which has always paid special attention to the nautical tourism.* - said Isalberti - *I hope this is the beginning of a new course in which the spirit of emulation and ambition together with the creativity that distinguishes us, can give a new impulse to our yachting industry.*

For more than 40 years Ingemar has been designing and building pontoons and floating breakwaters in Italy and abroad. Today it is one of the few companies in the sector to have its own independent production facilities, enabling it to carry out Research and Development in anticipation of market demands. ISO 9001 certification for design, construction and installation gives testimony to the company's constant dedication and commitment to quality. In addition, the company holds SOA certification in the port sector for commissions of up to Euro 15.5 million. Registered office in Milan, where it was founded in 1979, while finance, administration and all the operational activities are concentrated in Casale sul Sile (Treviso). The Ingemar Group consists of the *Ingemar* parent company, responsible for design and maritime engineering, and its sister company *Inge Real Estate*, which manages the real Group's initiatives in the real estate sector.