



Moving With Style

www.bwspirit.com

FRANCE OFFICE

Tel: +33 (0)3 86 73 64 25 bw@nautisail.com

SHANGHAI OFFICE

Tel: +86 (0) 21 6082 5471 bw@nautisail.com

HONGKONG OFFICE

Tel: +852 2578 4521 bw@nautisail.com

# About BW

, with style!

### An innovative and fashionable collection for new outdoor experiences.

We are always trying to find ways to escape the city and explore the world through our adventures with nature and the natural environment. Our natural water complex as humans drives us to interact closely with lakes, rivers, and oceans. But we know all too well that while nature can be mild, it can also be wild! Keeping yourself dry and water resistant is the key factor to fully enjoying outdoor activities. Because of this, it is BW's ambition to keep water sports enthusiasts dry and stylish no matter what the conditions!

BW is a French outdoor sports brand that offers a wide range of waterproof bags and accessories. Since the early 1990's, our founders François De Lambert, Emmanuel Delarue, and Didier Hedreul, all active sailors and outdoor enthusiasts, began the journey to manufacture the best waterproof bags in the outdoor sports industry. In 2010, they successfully established BW, to better satisfy water sports enthusiasts. Through optimizing design and innovation, the BW brand offers outstanding and reliable outdoor waterproof products that continue to satisfy customers all over the globe.

If you're passionate about traveling and exploring unique destinations, all while keeping dry and looking great, then look no further than BW.

Let's "move with style"!

Your BW Team

### SPOT BW

### IN YOUR COUNTRY

BW is getting on the stage of every corner around the world!



Koh Samui, Thailand



KU DE TA

Empuria Brava, Spain

Bali, Indonesia





Amsterdam, Nertherland



Shenzhen, China







BW, sponsor of "Team Whitewave" during the China Cup in 2013



Official sponsorship for China Cup 2014



Official sponsor for "Votre Nom Autour du Monde" 2014



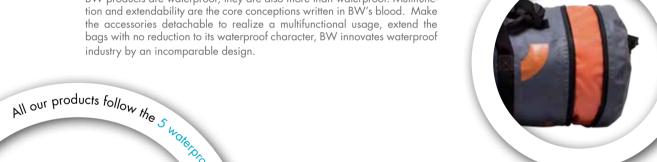
### BE WATERPROOF!

### Our Core Competitiveness

Keep yourself water resistant is the key factor for a successful outdoor experience. The high frequency technology and the unique roll seal system enable a reliable waterproof character for our products. Insisting on superior design and superior quality, BW offers a perfect combination of high-performance and good look.

#### Innovation In Design

BW products are waterproof, they are also more than waterproof. Multifunction and extendability are the core conceptions written in BW's blood. Make the accessories detachable to realize a multifunctional usage, extend the bags with no reduction to its waterproof character, BW innovates waterproof industry by an incomparable design.





IP x8

Submersible to depths greater

than 6 meters

WATERPROOF DEGREE

#### High Frequency Welding

The process of stitching creates thousands of small holes which reduce the ability of the bag to keep water out. But the former waterproof seal often peels away, reducing the lifespan of the baa's waterproof status. To avoid this problem, quality waterproof bags are constructed through high frequency welding. High frequency welding uses electromagnetic waves to heat and melt the materials to create a join. This technique enables the fibres to join together and creates a strong, durable and waterproof seal.

#### **Durable Fabric**

With a flexible usage of Vinyl, PU and TPU, BW's collection gains a good feedback from consumers with its durability and high-waterproofness. The fabric diversity also crowns BW products a fashion taste, especially for its Urban Range products.

#### **Best Accessories**

To offer an extraordinary performance, BW cooperates with most reputable brands of fasteners and zippers. Duraflex is a world famous accessory brand for outdoor sport equipment, it ranks as the most used brand of plastic fasteners in the world. Winhigh is an emerging brand of fasteners, though newly-born, Winhigh has already been appreciated by numerous famous



## BE WONDERFUL!

### Be Dry And Be Wonderful Everywhere!

Wherever and however you practice an outdoor sport, being waterproof is always the amulet for your happiness. Keep your belongings dry, and go further. Explore the wonderland with a well-protected accompany! Get out with BW, be dry and be wonderful!







## URBAN RANGE FEATURES

Turn sport on a fashionable channel and translate fashion by sport. This year's new BW collection-Urban Range breaks stereotype of waterproof bags' plastic feeling, and shakes the industry by introducing a fashionable and urban fabric design on 100% waterproof character. Urban daily life and sport convenience achieve a perfect fusion.



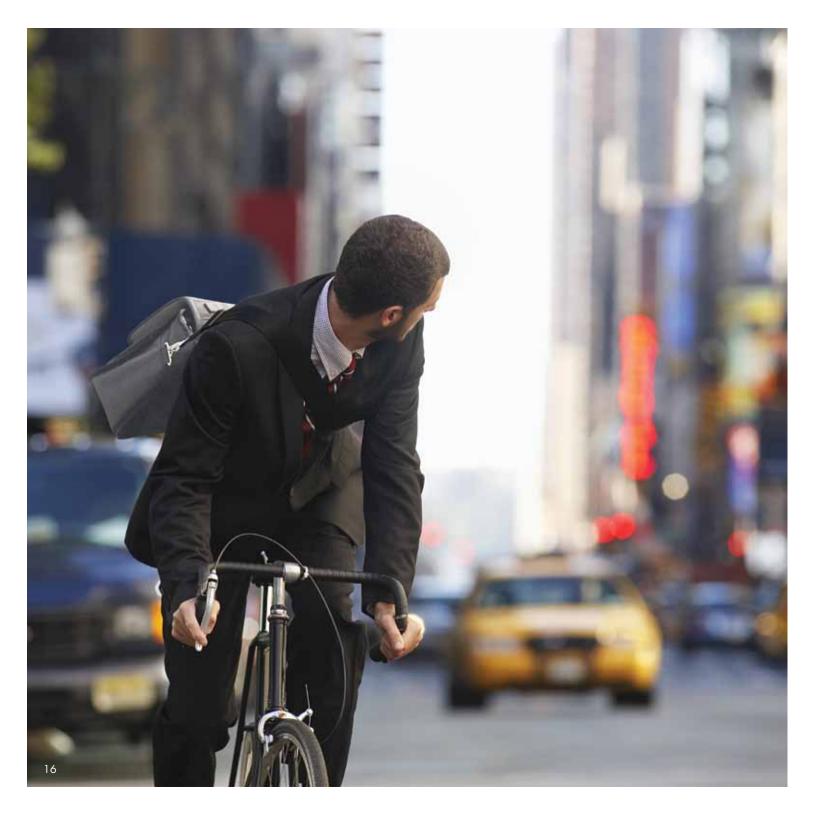
 A special "Socket" is designed to provide waterproof protection



ends the plastic feeling age of waterproof bags







#### **DRY BAG PRO**

#### BWB2011

WATERPROOFING LEVEL

- Transparent pouch for quick mobile phone checking
- Pockets inside keep your essentials organized
- Two detachable shoulder straps
- W15 x H60 x L26 cm











#### **TOTE BAG**

BWB2012 / BWB2013

WATERPROOFING LEVEL

- Two carrying options with one detachable shoulder strap and one comfortable handle
- Special "socket" to provide waterproof protection
- Pockets inside keep your essentials organized
- Small pouch back side of bag is also the fixation system on luggage
- W11.5 x H61 x L36 cm / W20 x H46 x L41 cm









#### **DIGITAL TABLET BAG**

#### BWB2014

WATERPROOFING LEVEL

- Inner anti-shock layer for digital tablets
- Comfortable cross-body strap
- Special "socket" to provide waterproof
- Size is compatible to Ipad, Samsung Tablet
- W5 x H46 x L25.5 cm



■ Roll down closure to ensure the

### **URBAN BACKPACK**

#### BWB2016

WATERPROOFING LEVEL

Waterproof Fold Seal Material System

- Three ways to take
- Inner pouch in Neoprene, sustainable for laptop/tablet within 16.4 inch
- Front pocket with splash proof zipper designed to organize all your small stuff
- W7.5 x H48 x L34 cm

Waterproof



Three ways to carry with adjustable shoulder strap: on hand, on back or on shoulder







#### **DUFFEL BAG**

#### BWB2017

WATERPROOFING LEVEL

- Rain-proof feature
- Large size Duffel is of practicability, long journey application
- Inner organized pouch and mesh pocket on opening flap for small belongings
- W26.5 x H29 x L52 cm











#### BWB2018

- WATERPROOFING LEVEL Cross body or backpack
- Fully padded inside offering perfect laptop protection
- Special "socket" for waterproof protection
- Two front pouches designed to organize all your small stuff
- W11 x H41.5 x L43 cm











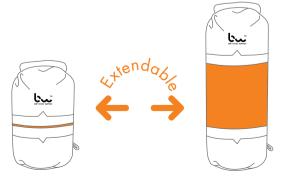
Waterproof Fold Seal Material

18

# SMART RANGE FEATURES

Bags can be magical! These quality waterproof carry-alls will surprise you with their innovative features and designs. Foldable, expandable, or adjustable, they can be tucked away when not in use and keep contents fully protected from water when they are.

Being transformable adds more flexibility to your outdoor exploration. Never underestimate BW's Smart Range, let it transform all your former predictions.







#### **AS-U-WANT-IT DRY BAG**

15-30L BWB2019

WATERPROOFING LEVEL

- Opening of the circumferential zipper to double the capacity: -15L-30L
- TPU tier-proof eco-friendly fabric with a fashionable pattern
- 2 shoulder straps to becomes a backpack
- To sum up: it's light, tough & versatile

Waterproof Extendable Material

• D25 x H66 cm / D 29



#### **POP-UP DRY BAG**

Grey/blue BWB2005 Blue/Grey BWB2006

WATERPROOFING LEVEL

- Extendable volume by unzipping along the bag
- Two detachable shoulder straps
- Fashionable color combination
- W16 x H67.5 x L27 cm













#### PREMIUM EXTENDABLE DUFFEL

BWB1003

WATERPROOFING LEVEL

• With adjustable and detachable shoulder straps, the bag can be easily carried as a backpack & a handbag.

• Extend from 70L to 90L opening its 2 side zippers

Perfect for travel & all outdoor activities











#### **MESH WRAP BAG**

Purple BWB 1029 / Red BWB 1029

WATERPROOFING LEVEL

- 2-in-1 innovative concept 1 waterproof bag, 1 mesh bag for wet/dirty belongings
- Fashionable mesh look in red & black or purple & black
- A revolutionary bag for all outdoor activities
- L48 x H81cm













# NAUTIC RANGE FEATURES

The Nautic Range echoes the marine complex in adventurers' mind. From its color combination to its shape, Nautic Range offers you not only a water sport atmosphere but also an urban ease taste.



• Durable fabric perfect to carry heavy stuff



 Nautical color combination fits all occasions



• A special "Socket" is designed to provide waterproof protection





#### SAILOR'S BAG

#### BWB1031-R



- Traditional draw-string closure
- Hidden seal for a more fashionable look
- To carry with various styles thanks to its adjustable pattern rope

Waterproof Material Fold Seal Volume System

**TOTE BAG** 

WATERPROOFING LEVEL

• Fashion design for sailing

one comfortable handle

Special "socket" to provide

waterproof protection

Pockets inside keep your

• W11.5 x H61 x L36 cm

Small pouch back side of bag

is also the fixation system on

essentials organized

Two carrying options with one detachable shoulder strap and

BWB2008

industry

luggage

- Chic design fits all occasions
- D25 x H62 cm



#### **HEAVY DUTY**

#### BWB1023

WATERPROOFING LEVEL

- Handbag and backpack
- Attach to any support with 2 strong adjustable and detachable D-rings
- Perfect to carry heavy stuff
- D27 x H81 cm













Waterproof Fold Seal Volume Material System

**TOTE BAG** 

WATERPROOFING LEVEL

- industry
- Two carrying options with one detachable shoulder strap and one comfortable handle
- Special "socket" to provide waterproof protection
- Pockets inside keep your essentials organized
- Small pouch back side of bag is also the fixation system on







#### BWB2009



- luggage
- W20 x H46 x L41 cm





# **DUO RANGE**FEATURES

Be fully prepared for any adventure! Sturdy and protective, all these bags feature plenty of pockets and handles and an innovative 2-in-1 functionality: a second bag comes out of the big one. With sleek urban designs, these sets of 2 bags are perfect companions for all occasions.





Detach the flap from the main part of the bag, using the buckles



Attach the buckle





The flap becomes a bag on its





#### **DUFFEL BAG**

#### BWB1001

WATERPROOFING LEVEL

- Reinforced structure for heavy load
- A detachable 2L front flap as a separate handbag
- 3 carrying systems with 1 handle, 1 shoulder strap & 2 side handholds
- Fashionable for daily use!
- D28 x L60 cm











### Waterproof 2 bags in 1 Fold Seal Multi Use Volume Material System

#### **MESSENGER BAG**

#### BWB1006

WATERPROOFING LEVEL

- 100% computer protection
- Fit laptops up to 17 inches
- Easy and comfortable to carry with its padded handle & adjustable shoulder strap
- Ideal for business and everyday outing
- W16 x H25 x L38 cm















Waterproof 2 bags in 1 Fold Seal Volume Multi Use Secured Laptops Material

**BACKPACK** 

#### BWB1004

WATERPROOFING LEVEL

- Anti-shock inner pockets for optimal protection of any devices
- Air breathable back support for more comfort
- Your daily companion thanks to all its features!
- W21 x H40 x L27 cm



✓ The flap becomes a bag on its own















# ULTRA LIGHT RANGE FEATURES

Sit back and relax! Perfect from beach to boat, these feather-weighed dry bags repel water, sand, and dirt thanks to our exclusive fold seal system. Made of super durable lightweight materials and featuring a grab handle, these waterproof bags are easy to carry.



 Honeycomb pattern adds fashion taste to sport



 Leather weighted ultralight bags ease sport experience



• Fit into any pocket and bag when folded





#### **ULTRA-LIGHT DRY BAG**

Black Green 5L BWB1017

5L BWB1014 10L BWB1015 20L BWB1016

10L BWB1018 20L BWB1019

WATERPROOFING LEVEL

- Tear-proof fabric in light polyester
- 3 available sizes: 5, 10, and 20L
- Weighs from 20 to 60g only according to the size
- Two color options: black & green
- Fit into any pocket and bag when folded in the additional mesh pocket
- 5L: D17 x H32 cm 10L: D17 x H50 cm 20L: D23 x H64 cm













#### "3 IN ONE" DRY BAG SET

#### BWB2004

WATERPROOFING LEVEL 

- Three dry bags in one set, 3L, 8L, 10L
- To organize belongings as a storage bag
- Quick closure to ensure super waterproof performance
- 3L: H33 x L20 cm 8L: H42.5 x L25 cm 10L: D17 x H50 cm













Waterproof Fold Seal Ultra-light Material System

#### FEATHER BACKPACK

BWB2001-G/BWB2001-B

WATERPROOFING LEVEL

- Ultra light fabric can be easily folded into very small size
- Comfortable shoulder strap and waist belt
- Detachable front pouch with waterproof zipper for accessories
- Webbing folds to hook items
- W15 x L26 x H62 cm



accessories





















# X RANGE FEATURES

Keep connected, wherever you are, even underwater! Our waterproof bags and cases come in all different shapes and sizes. They are designed to keep all your gear dry and fully protected from the elements.



• 100% waterproof construction to protect your devices

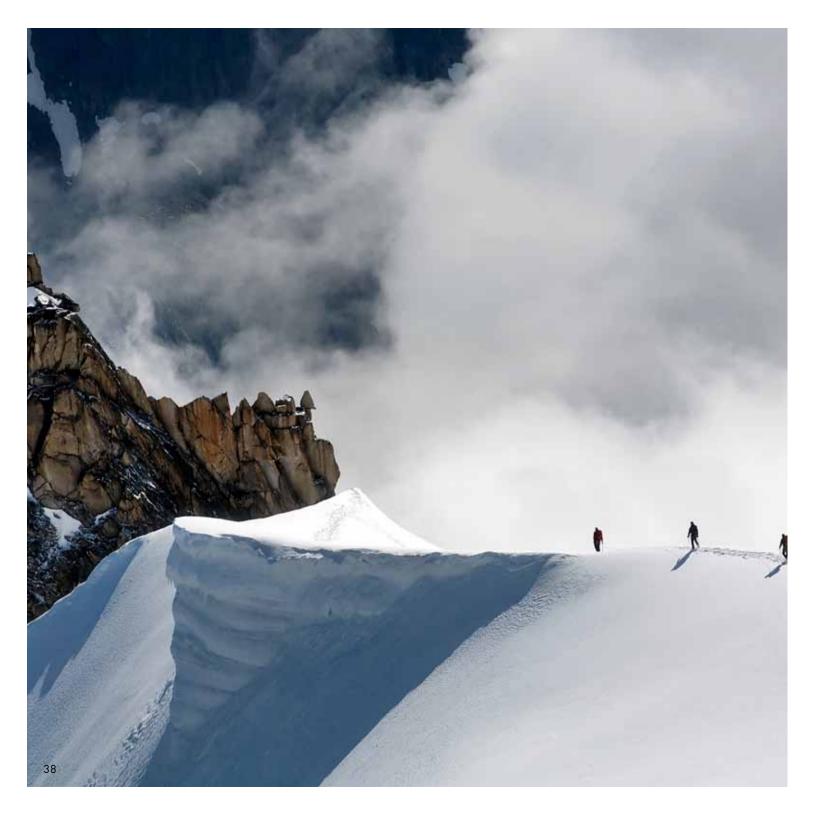


• Some of our products can keep you connected even under water



 Antishock character to keep your devices safe and sound





#### **CAMERA BAG**

BWB1039

WATERPROOFING LEVEL

- 100% waterproof construction to protect your cameras perfectly by ecofriendly material in TPU
- Keep out water, dust, sand, and dirt with its fold seal system
- Reliable and fashionable at the same time
- L19.5 x W8 x H25 cm











**WAIST BAG** 

Black BWB1037 White BWB1038

WATERPROOFING LEVEL

• Trendy, comfortable and light

Ideal for all seasons outing

• W8 x H25 x L19.5 cm

• 2 compartments in one bag for optimal storage





#### **TABLET CASE**

Waterproof Multi Use Secured Material Devices

BWB1035

WATERPROOFING LEVEL

- Suitable for many sizes of digital tablet, this case protects your device from water and enables you to make as many phone calls as you want, even in the
- Fit Ipad, Samsung tablet











#### **SMART PHONE CASE**

BWB1034

WATERPROOFING LEVEL

- Suitable for many sizes of smartphones, this case protects your device from water and enables you to make as many phone calls as you want, even in the water
- Fit Iphone, Samsung, Sony,









# CUSTOM RANGE

Create your own waterproof dry bags with our Custom Range! Choosing between 5 models of dry bags, you will be able to customise your club or brand logo, select the color and material from our list, all of that with a minimum order quantity of only 50 pieces.

All these bags are waterproof, and we make sure they're designed to last for years!

You will find more options at: www.bwspirit.com



#### PREMIUM EXTENDABLE DRY BAG

- Extendable volume by unzipping along the bag from 10L to 25L
- Two detachable shoulder straps

10-25L: D16xH67.5xW27cm



#### 3 IN ONE SET

- Three dry bags in one set, 3L, 8L, 10L
- Roll down closure to ensure super waterproof performance

3L: H33xW20cm 10L: Dia17xH46cm

8L: H42.5xW25cm



#### **DRY CYLINDER BAG**

- Roll down closure to ensure super waterproof performance
- with an optional inner pouch to store the folded dry bag
- with an optional detachable shoulder strape

5L: Dia17xH32cm 20L: Dia23xH64cm 10L: Dia17xH50cm 30L: Dia29xH86cm



#### **DRY FLAT BAG**

- Roll down closure to ensure super waterproof performance
- with an optional inner pouch to store the folded dry bag
- with an optional detachable shoulder strap

5L: H35×W25cm 20L: H50×W35cm 10L: H40×W28cm 30L: H55×W40cm



#### DRAW STRING BACKPACK

- Ropes to easily adjust bag closure - waterproof with full seal tape inside

Adult: W45XH60cm Kid: W25XH35cm



Operating since almost 10 years in China, NAUTISAIL is specialized in manufacturing and designing watersport products for the marine industry. With the help of reliable Chinese partners, we guarantee strict quality control procedures. With our innovative approach and understanding of local and international markets, NAUTISAIL has become the preferred partner of many brands and distributors around the world.

### What We Offer

NAUTISAIL offers a wide variety of waterproof and outdoor bags, as well as boating and sailing accessories

**Step 1:** List of Requirements





Step 2:Design Stage

Step 6: Shipping



How We Work

**Step 3:**Development Stage









**Step 4:** Production Stage





Email: contact@nautisail.com

website: www.nautisail.com