



**INDUSTRY SOLUTIONS** 

### **Professional Partner**



#### **Management Companies**

Management companies operate in a very competitive environment in which it is of the essence to be efficient and at the same time deliver outstanding services to the clients.

IDEA YACHT provides yacht management companies with a set of tools to increase their efficiency in managing their fleets.

The option to have an online installation of IDEA YACHT in addition to an onboard installation grants a fleet manager access to all the data he needs to fulfil his tasks at any time and in one single programme.

A configurable dashboard provides the fleet manager a quick overview of all upcoming and outstanding tasks with regards to maintenance and documents, and warns about expiring ship and crew certificates. This saves time in controlling the day-to-day business onboard the yacht.

The extensive reporting within IDEA YACHT connects all data within the programme and is used to efficiently prepare internal and external audits by creating overviews with information on e.g. conducted drills or maintenance history for all equipment onboard.

Accounting and purchasing within IDEA YACHT helps the management company to effectively control the financials of the vessel and coordinate all purchases with different workflows or persons involved.

Experienced IDEA YACHT project managers can help set up an equipment database and integrate maintenance tasks according to flag-state and manufacturer standards.

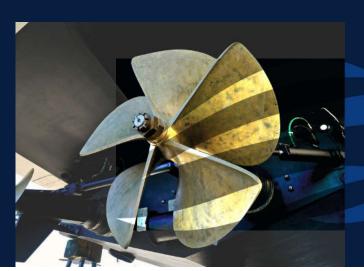




#### **Shipyard**

Building a yacht is a highly complex process. It is not just about the shape and size of a vessel or the love to design an outstanding, extraordinary yacht, which will be recognised by the international megayacht industry. Building a yacht is the passion to develop and deliver a product built to the highest quality standards.

To assure the high-quality shipyards must comply with a large number of flag state and maritime regulations. IDEA YACHT supports the shipyards in this task by providing a set of tools ensuring that the yacht can be handed over to the owner in pristine condition. Therefore, documenting each component on board is an essential process. To support the shipyard by this time consuming and complex task, IDEA YACHT provides a database set up service and a complete documentation of the equipment onboard. Linking user manuals and drawings directly to equipment helps all parties involved during and after the build of the vessel to find related equipment information. The setup of maintenance plans, provided by IDEA YACHT, support the yard to ensure that the crew has available maintenance schedule at hand that has to be followed to receive eventual repairs during warranty phase.



### **Professional Partner**



#### **Owner's Representative**

Project coordination, managing all information and sharing it between the owner, the designer, consultants, shipyards and subcontractors require outstanding organisational skills.

To support the owner's representative in these tasks and to simplify daily routines, IDEA YACHT stores all relevant information of the vessel and provides a platform to collect and archive documents and drawings that are received during a new build or refit stage from the shipyard and subcontractors.

The reliable documentation and implementation of maintenance service plans help to maintain the overall value of the vessel.



#### Fleet Manager

A management company takes over the management of a yacht and oversees a variety of the day-to-day ship operations including administrative and financials controlling, organising compliance audits, crewing, charter scheduling and many more. The company's fleet manager is the single point of contact for the boat. He is in constant communication with key members of the crew to help them keep the boat safe and deliver excellent service to the owner and guests. Additionally, he controls the financials of the boat and provides guidance in emergency situations.



## **Company Overview**



IDEA Data Solutions GmbH, located in Duesseldorf Germany, was founded in 2001 as IDEA Nautic and Data Solutions GmbH. Since then, we have been developing and distributing our yacht management software IDEA YACHT primarily in the European and US market. To date, we have successfully completed more than 900 projects from 20m to 180m.



In 2008 IDEA YACHT was acquired by the SpecTec Group, which is one of the leading software companies in the commercial shipping industry, and was integrated into the group as SpecTec GmbH.

After the SpecTec Group was taken over by Constellation Software Inc. in 2014, SpecTec IDEA YACHT became its own business unit within the group in 2018 and returned to its roots as IDEA Data Solutions GmbH.



# **Core Values**



Forward-thinking, customer centred, hands-on mentality.

We kept the forward-thinking mentality of the IDEA YACHT Team, which has been utilised over our many years of experience within the yachting industry, in addition to a close working relationship with our customers, in order to achieve success.

Driven by these core values, we will continue to develop and improve our products to stay ahead of our competition and provide outstanding yacht management software to our clients.





### **Services**



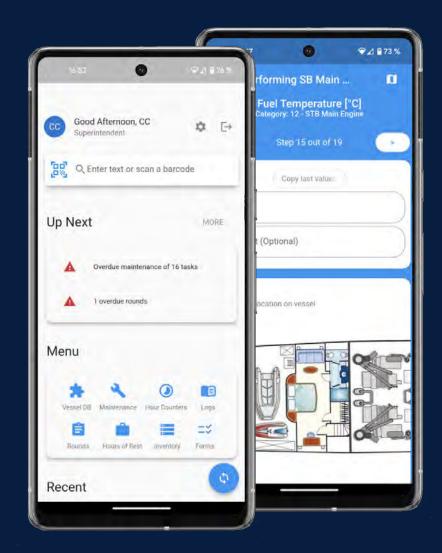
### **Equipment Database; Quick access to technical information**

IDEA YACHT develops databases containing information about equipment, spare parts and inventory based on the details provided by the shipyard, crew, subcontractors and suppliers.

At the completion of the database build, the crew can find information on the maintenance of all critical and major equipment within IDEA YACHT to ensure that the vessel is in excellent condition and compliant to class and register at all times. Information provided to the crew includes, but is not limited to, the following specifications:

- Technical information
- Locations
- Engineer's comments
- Planned maintenance
- Service history

With little or no training, the user will be able to navigate through the database and obtain the above-mentioned information about any component within the database.





### **Maintenance Plan**



#### Increase resale value

IDEA YACHT can program the maintenance management system of the IDEA YACHT Software according to the manufacturer, yard or crew instructions for the vessel's critical, major and auxiliary equipment to fulfil the recommended maintenance intervals.

Major equipment: All equipment needed to keep a vessel safely afloat and manoeuvrable, for example, main engines, generators rudder, bilge pumps etc.

Auxiliary equipment: All equipment not directly related to the save operation of the ship such as the gangway, elevators, AV equipment, watermaker etc.





# **Documentation**



Digitisation of supplied documentation, reducing the risk of losing valuable documentation.

During a new build or refit project, IDEA YACHT can support the crew and the shipyard in digitising paper documentation.

All documents provided by the shipyard or the crew can be digitised and converted into bookmarked PDF documents:

- Manufacturer manuals
- Spare part catalogues
- Technical drawings
- System schemas
- Circuit diagrams
- Certificates
- Correspondence
- Reports

All digitised documents can be attached to the corresponding equipment within the ship's database. This ensures that no valuable information is lost.





### **Contact Us**

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